

# Fact sheet

2025

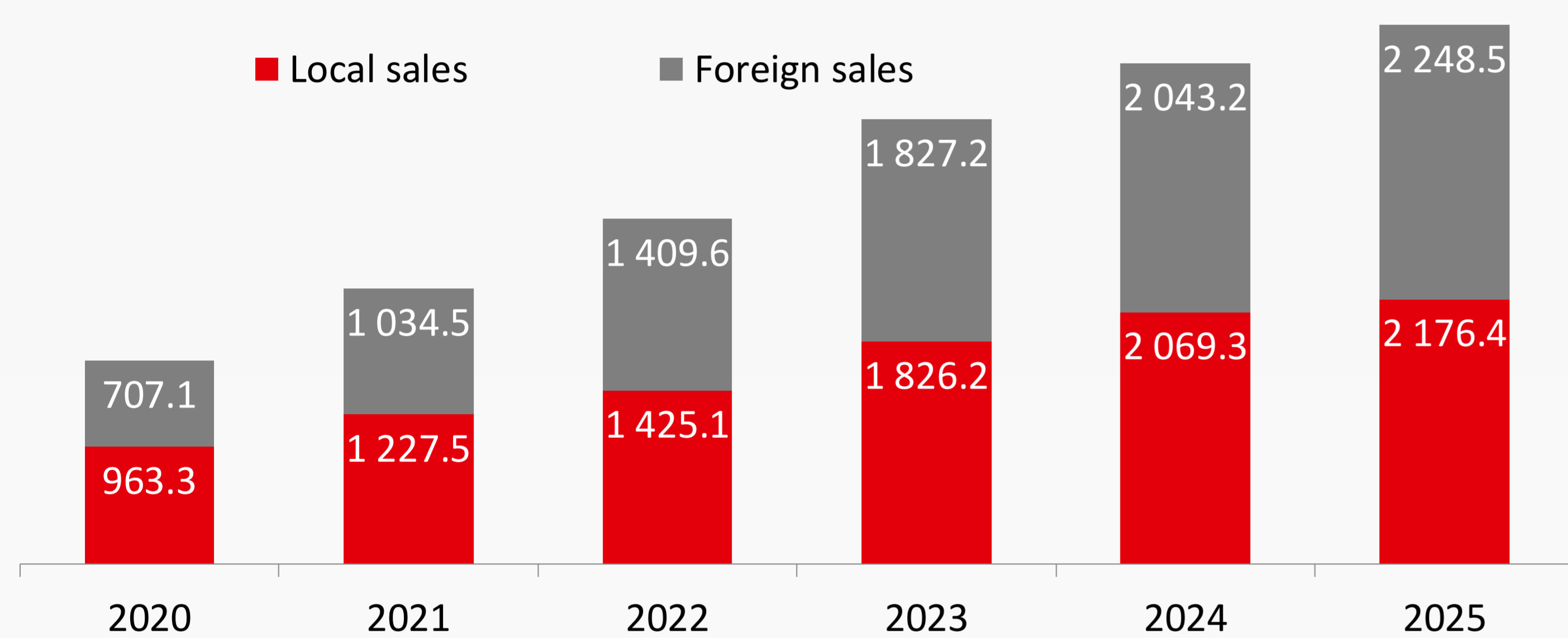
## ACTIVITIES OF THE GROUP

The Auto Partner S.A. Group is one of the largest importers and distributors of car parts for light commercial vehicles, vans and motorcycles in Poland. The Auto Partner Group operates as a sales platform providing mainly electronic sales, and a logistics platform managing just-in-time deliveries of spare parts to geographically dispersed customers, mainly repair shops and automotive retailers.

The Auto Partner Group sells on the Polish market and for export, which in the 2025 accounted for almost 51% of total revenue.

Recognising the growing importance of repair shops, the Auto Partner Group has developed a wide range of solutions supporting this market segment, including a strategic programme that aims at creating a chain of several hundred repair shops in Poland under the **MaXserwis** brand, which currently comprises over 560 independent repair shops.

## SALES IN 2020-2025

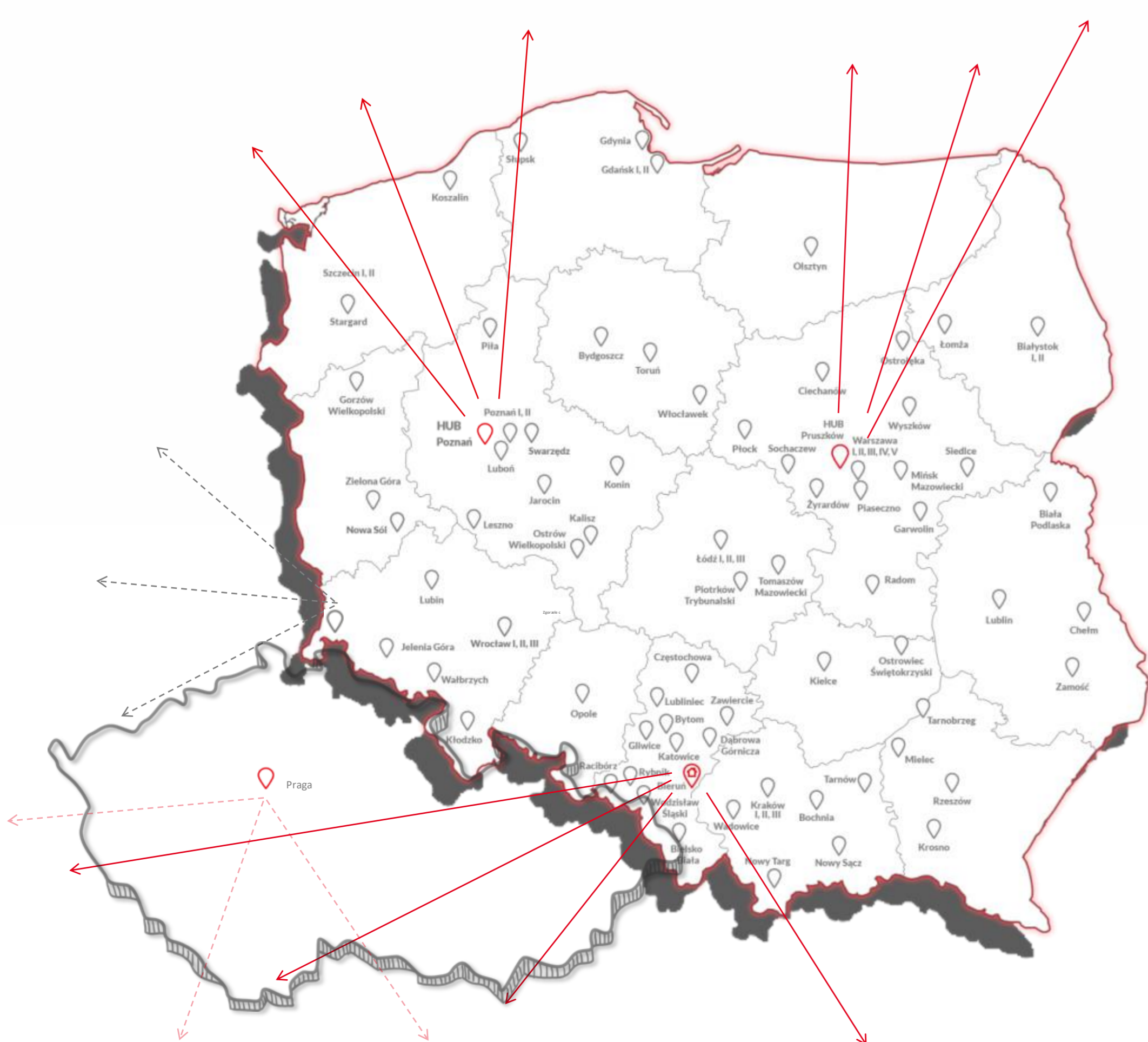


## LOGISTICS FACILITIES

Auto Partner is supported by integrated IT tools managing the whole supply network and logistic infrastructure (total warehouse space of the Group about **200,000 m<sup>2</sup>**), consisting of:

- modern logistics and distribution centre in Bieruń with an area of about **52,000 m<sup>2</sup>**, **distribution centre in Zgorzelec** with an area of **33,000 m<sup>2</sup>**
- logistics and distribution centre in Pruszków with an area of about **12,500 m<sup>2</sup>**, and hub in Poznań of about **13,500 m<sup>2</sup>**
- warehouse in Mysłowice – about **24,000 m<sup>2</sup>**
- warehouse in Germany for a space of about **5,000 m<sup>2</sup>**
- chain of **116** branch offices with additional warehouse space of about **57,000 m<sup>2</sup>**
- local warehouse in two branches in Prague (Czech Republic) – **1,200 m<sup>2</sup>**
- distribution network enabling deliveries directly to customers **2-8** times a day

## THE GROUP'S SALES NETWORK



## OVER 30 MARKETS OF THE GROUP'S OPERATIONS

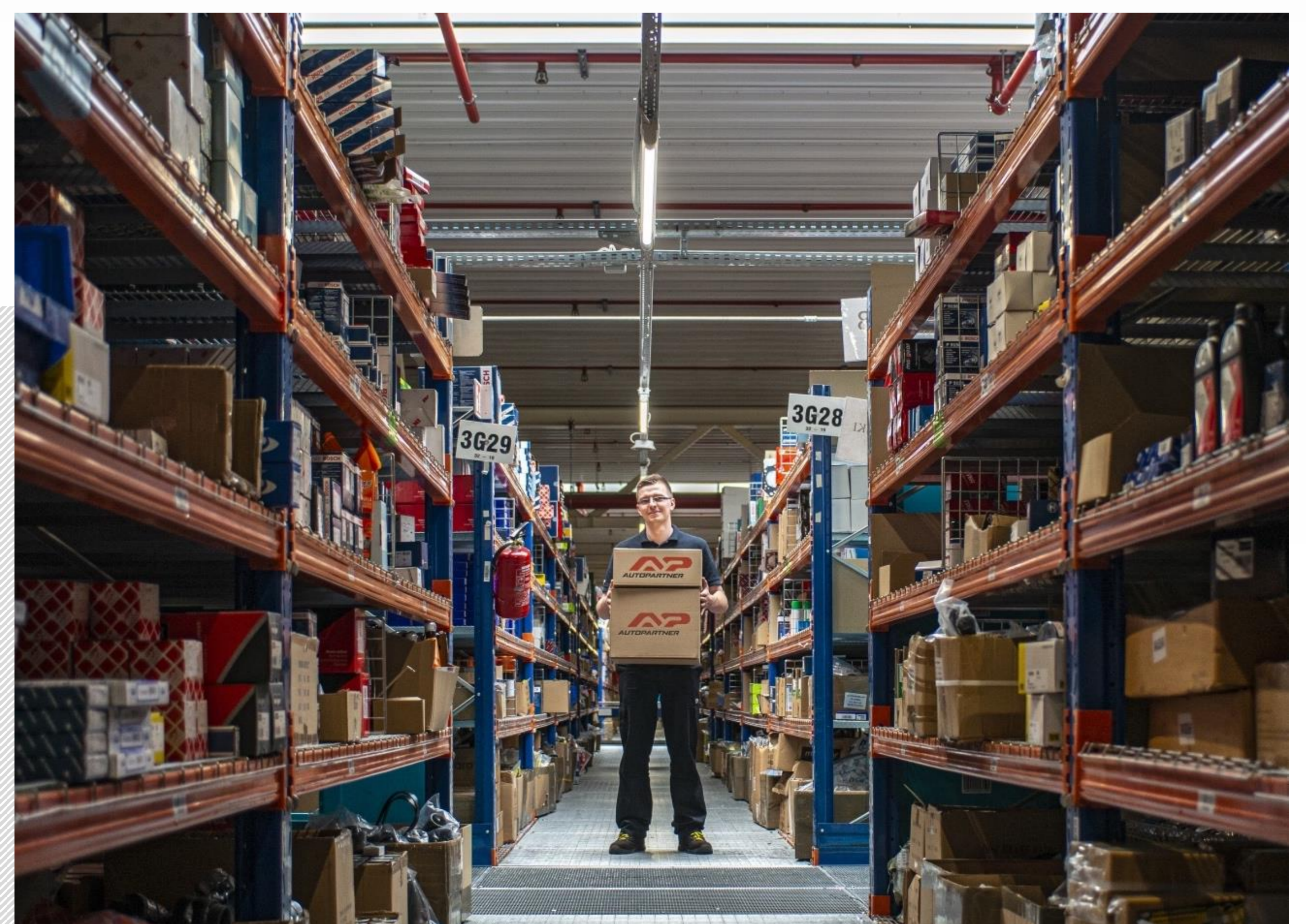


## STRATEGIC GOALS OF THE GROUP

- Further increase in the scale of operations
- Further product diversification
- Further increase in profitability
- Expansion of sales on foreign markets

## PRODUCT PORTFOLIO

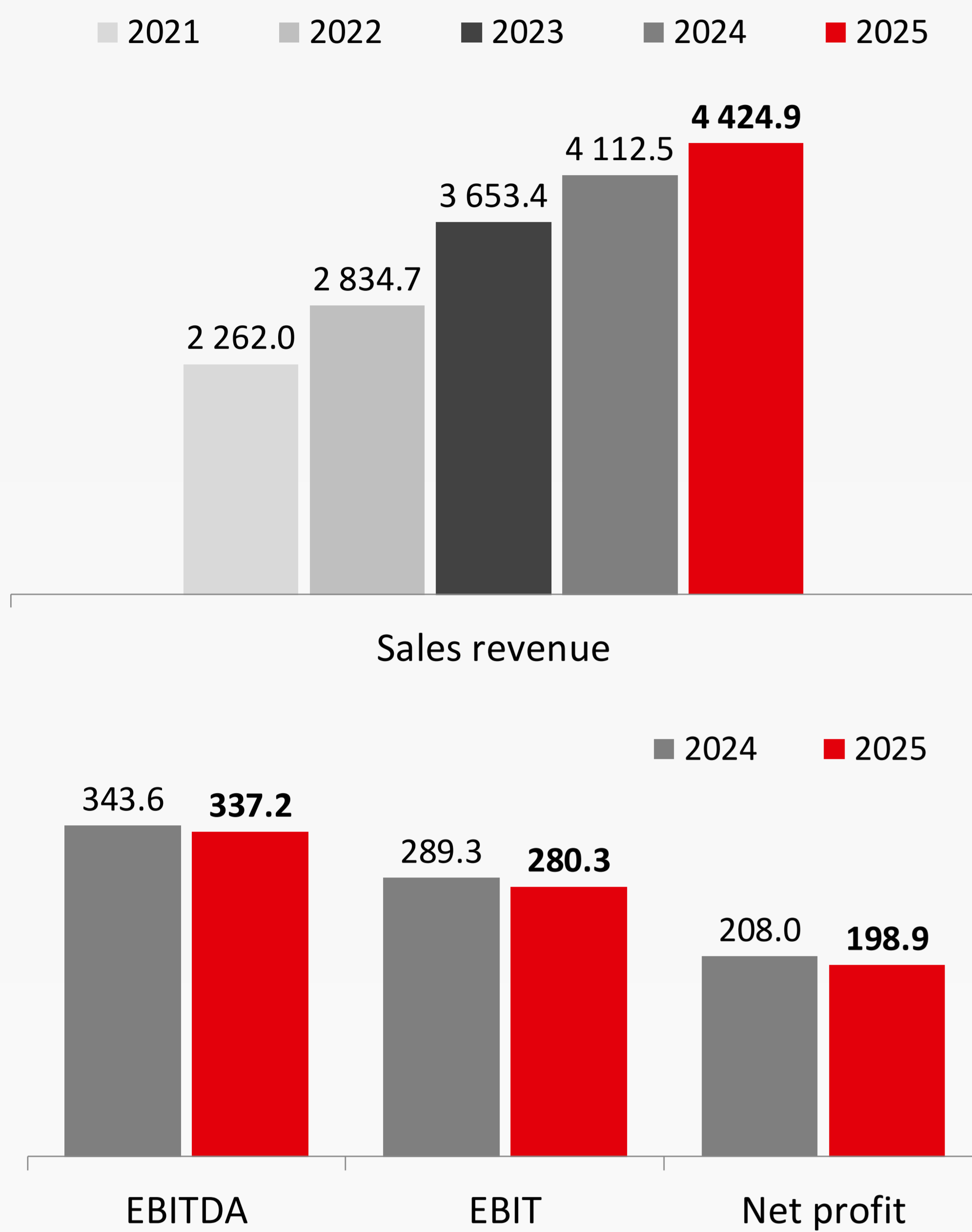
The Auto Partner Group cooperates with over 350 suppliers of aftermarket spare parts and global OEM distributors. The group's product portfolio consists of over 350,000 references, which translates into over 8.5 million spare parts in the central warehouse and 15.5 million in all branch offices across Poland. The group is the only distributor in Poland of NK, ALCO, Quaro RYMEC, ROOKS, Triscan, Unior, Stabilus and Bovez products, which it offers in all assortment groups. Auto Partner also has its own brand, including maXgear, offering products from 80 assortment groups. Auto Partner belongs to the international purchasing group GlobalOne, made up of leading international players on the aftermarket.



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## SELECTED FINANCIAL DATA OF THE GROUP

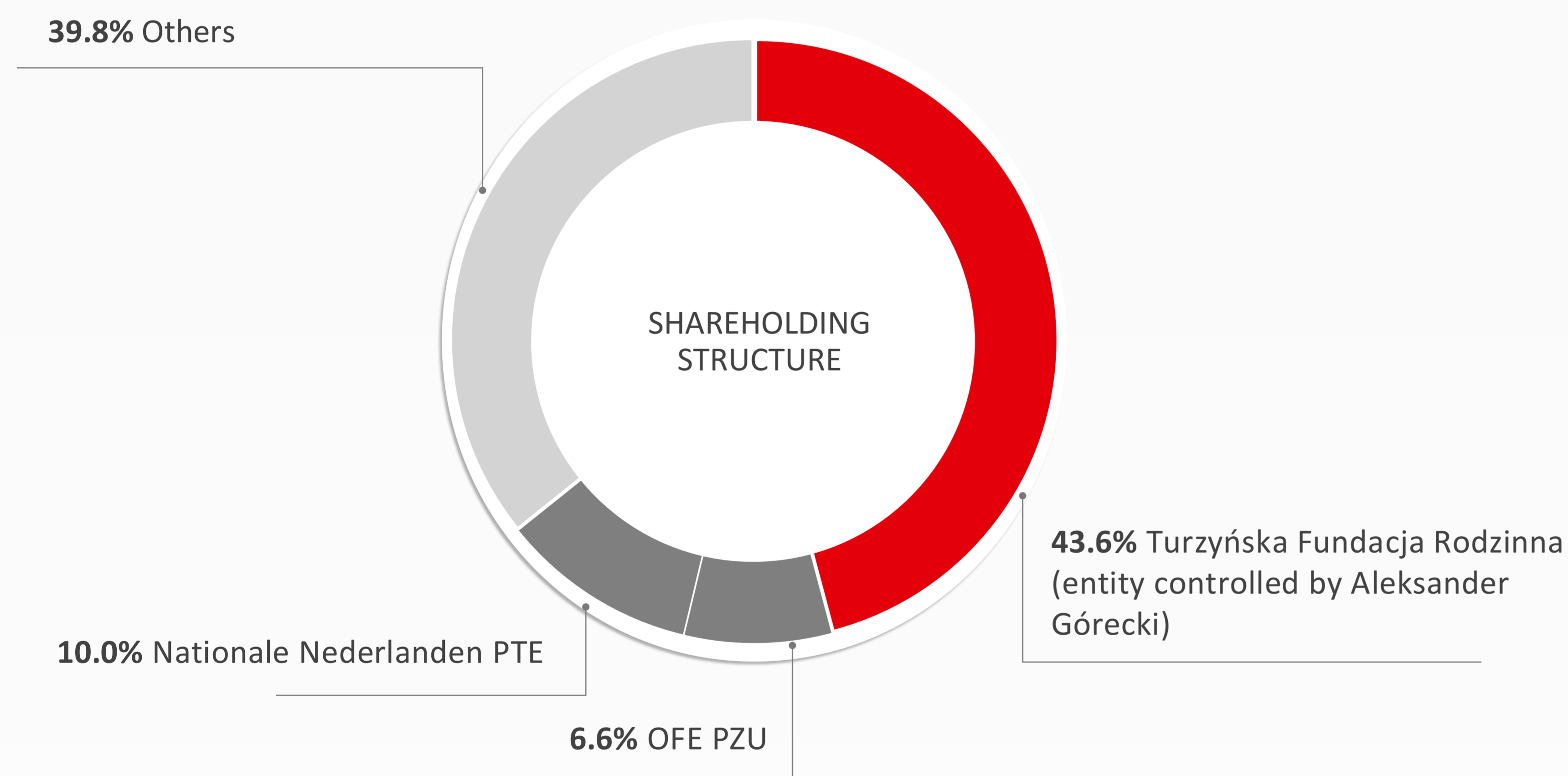


in million PLN	2025	2024	2023	2022	2021
<b>Sales revenue</b>	<b>4,424,895</b>	<b>4,112,497</b>	<b>3,653,384</b>	<b>2,834,701</b>	<b>2,262,018</b>
Change y/y	+8%	+13%	+29%	+25%	+35%
<b>Gross profit on sales</b>	<b>1,175,098</b>	<b>1,127,221</b>	<b>989,879</b>	<b>847,012</b>	<b>657,614</b>
Change y/y	+4%	+14%	+17%	+29%	+38%
Gross margin on sales (%)	26.6	27.4	27.1	29.9	29.1
<b>EBITDA</b>	<b>337,206</b>	<b>343,556</b>	<b>346,228</b>	<b>314,218</b>	<b>265,187</b>
Change y/y	-2%	-1%	+10%	+18%	+53%
EBITDA margin (%)	7.6	8.4	9.5	11.1	11.7
<b>EBIT</b>	<b>280,346</b>	<b>289,272</b>	<b>302,724</b>	<b>281,369</b>	<b>239,010</b>
Change y/y	-3%	-4%	+8%	+18%	+59%
EBIT margin (%)	6.3	7.0	8.3	9.9	10.6
<b>Net profit</b>	<b>198,932</b>	<b>207,976</b>	<b>223,586</b>	<b>207,268</b>	<b>186,024</b>
Change y/y	-4%	-7%	+8%	+68%	+68%
Net margin (%)	4.5	5.1	6.1	7.3	8.2
<b>Assets</b>	<b>2,330,602</b>	<b>2,025,927</b>	<b>1,793,923</b>	<b>1,570,282</b>	<b>1,202,770</b>
<b>Equity</b>	<b>1,413,885</b>	<b>1,234,293</b>	<b>1,046,192</b>	<b>842,824</b>	<b>655,496</b>
<b>Number of shares*</b>	<b>130,620,000</b>	<b>130,620,000</b>	<b>130,620,000</b>	<b>130,620,000</b>	<b>130,620,000</b>
<b>Earnings per share</b>	<b>1.52</b>	<b>1.59</b>	<b>1.71</b>	<b>1.59</b>	<b>1.42</b>
<b>ROE**</b>	<b>15.0%</b>	<b>18.2%</b>	<b>23.7%</b>	<b>27.7%</b>	<b>32.7%</b>

\* The company has been listed on the Warsaw Stock Exchange since 6 June 2016.

\*\* The group defines and calculates ROE as net profit for a given period divided by the average equity balance (calculated as the arithmetic mean of equity as at the end of the previous period and as at the end of the reporting period).

## SHAREHOLDING STRUCTURE



Shareholder	Number of shares	Capital	Number of votes
Turzyńska Fundacja Rodzinna (entity controlled by Aleksander Górecki)	56,944,758	43.6%	43.6%
Nationale Nederlanden Powszechne Towarzystwo Emerytalne S.A.	13,060,536	10.0%	10.0%
Otwarty Fundusz Emerytalny „Złota Jesień” (OFE PZU)	8,617,124	6.6%	6.6%
Others	51,997,582	39.8%	39.8%
<b>Total</b>	<b>130,620,000</b>	<b>100.0%</b>	<b>100.0%</b>

Data as at 31 December 2025

The company has been listed on the Warsaw Stock Exchange since 6 June 2016.

**Number of shares:** 130,620,000

**Market cap:** PLN 2,795.3 million (as at 15 April 2026)

**Indexes:** WIG-motoryzacja, mWIG40, mWIG40TR, WIG-POLAND, WIG, WIG140, GPWB-CENTR, CEEplus, WIGdiv

**Ticker:** APR

In million PLN	4Q 2025	4Q 2024
<b>Sales revenue</b>	<b>1,073,915</b>	<b>994,826</b>
<b>Gross profit on sales</b>	<b>302,253</b>	<b>287,150</b>
Gross margin on sales (%)	28.1	28.9
<b>EBITDA</b>	<b>86,138</b>	<b>96,973</b>
EBITDA margin (%)	8.0	9.8
<b>EBIT</b>	<b>71,221</b>	<b>83,521</b>
EBIT margin (%)	6.6	8.4
<b>Net profit</b>	<b>52,568</b>	<b>60,552</b>
Net margin (%)	4.9	6.1
<b>Assets</b>	<b>2,330,602</b>	<b>2,025,927</b> (December 31, 2024)
<b>Equity</b>	<b>1,413,885</b>	<b>1,234,293</b> (December 31, 2024)
<b>Number of shares</b>	<b>130,620,000</b>	<b>130,620,000</b>



### Disclaimer

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